

Sealcoating 75 Sales Jump 60%



While *Pavement's* Paving 75 showed the largest dollar increase over 2014, the Sealcoating 75 contractors boast the largest percentage increase of sales of all Top Contractor lists, with sealcoating-only sales jumping 60% to 249,165,653 up from \$150,090,164 in 2014.

Only one of the Sealcoating 75 generated 100% of its sales from sealcoating, with most contractors providing a variety of services:

- 64 perform striping (85%)
- 63 perform paving (84%)
- 57 perform pavement repair (76%)
- 13 perform sweeping (17%)

Only 16 companies generated less than 10% of sales from sealcoating; 19 companies generate more than one-third of sales from sealcoating.

WHERE THEY WORK

As far as where the Sealcoating 75 does their work, 74 companies (one non-answer) indicated they work on parking lots, which is reasonable considering the list is based on sealcoating-only sales


volume. Driveways are a sales outlet for 30 of the companies, 51 companies generate sales from working on streets and roads, and 12 companies generate some type of sales from highway work.

Not surprisingly, the customer mix of the Sealcoating 75 reflects the types of property where the contractors work, with most contractors working for customers with larger parking lots:

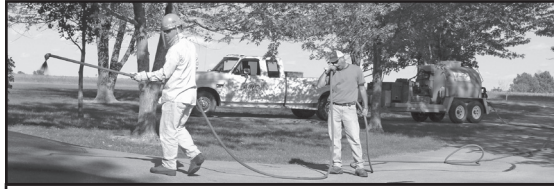
- 54 Contractors work for commercial/industrial clients
- 62 work for multi-family housing clients
- 36 work for single-family residential clients
- 45 work for municipal clients

Contractors who participated in the 2015 Top Contractor survey can expect to receive the annual analysis and report in August.

Contractors who miss out on this year's report can participate in the 2016 Top Contractor Survey which will be open online from January 1 through April 30, 2016. ▼

	Year in Business	Sales Composition (%)						Where We Work (%)					Customer Mix (%)				
		Paving	Sealcoating	Striping	Sweeping	Pavement Repair	Other	Highways	Streets/Roads	Parking Lots	Driveways	Other	Commercial	Municipal	Multi-family	Single-family	Other
 1-800-SEALCOAT of S. Florida, Inc Pompano Beach, FL	7	33	35	6	0	26	0	0	35	65	0	0	55	0	45	0	0
A & A Paving - Roselle, IL	63	60	15	5	0	20	0	0	0	97	3	0	71	10	18	1	0
Ace Asphalt - Phoenix, AZ	49	12	38	1	0	30	19	0	5	95	0	0	95	5	0	0	0
ACI Asphalt & Concrete, Inc - Maple Grove, MN	22	46	12	1	1	28	12	0	0	85	14	1	85	0	14	0	1
ADC Paving - Louisville, KY	56	60	15	0	0	25	0	0	5	45	50	0	35	0	15	50	0
Allied Construction - Clarkston, MI	43	93	6	1	0	0	0	0	20	70	10	0	35	15	30	20	0
American Asphalt - American Sealcoating - Cleveland, OH	28	30	36	3	0	15	16	0	10	60	20	10	60	5	10	10	15
American Asphalt Repair & Resurfacing Co., Inc. - Hayward, CA	33	32	21	4	0	22	21	0	50	49	1	0	50	20	29	1	0
American Pavement Preservation - Las Vegas, NV	6	34	10	1	0	5	50	0	95	5	0	0	10	50	6	34	0
Anderson Asphalt & Concrete Services - Sarasota, FL	43	7	15	3	0	7	68	0	30	70	0	0	50	0	50	0	0
Anderson Striping & Construction - Kingsburg, CA	27	5	37	55	0	3	0	0	20	80	0	0	70	20	10	0	0
ASAP Asphalt Sealing And Paving Co. LLC - McMurray, PA	10	40	30	10	0	20	0	0	0	100	0	0	70	0	30	0	0
Asphalt Associates Inc - Roberts, WI	28	81	10	0	0	0	9	0	0	68	32	0	76	0	23	1	0
Asphalt Contractors, Inc. - Union Grove, WI	35	33	13	2	1	7	44	0	38	48	12	2	44	38	6	12	0
Asphalt Repair Solutions inc. - Bethlehem, CT	2	70	10	10	0	10	0	0	25	65	10	0	60	10	15	15	0
Asphalt Restoration Technology Systems, Inc. - Orlando, FL	8	0	77	2	0	18	3	0	40	60	0	0	40	0	60	0	0
Asphalt Services, Inc. - Woburn, MA	12	70	14	2	0	11	3	0	0	95	5	0	85	0	6	9	0
Asphalt Solutions Inc. - Youngstown, OH	15	25	45	25	0	5	0	0	0	100	0	0	100	0	0	0	0
Associated Paving Contractors Inc - Warminster, PA	45	75	20	5	0	0	0	0	10	80	10	0	70	20	10	0	0
B & G Sealcoating - Binghamton, NY	5	0	85	10	0	5	0	0	0	75	25	0	55	15	10	20	0
BelRock Asphalt Paving, Inc. - Belvidere, IL	10	60	20	0	0	0	20	0	0	65	35	0	65	0	0	35	0
Blackie & Son Excavating and Paving - Hopedale, OH	46	80	5	5	0	10	0	0	20	30	50	0	30	10	10	50	0
Brahney Paving / 1-877-FIX-ASPHALT - Mullica Hill, NJ	13	50	25	5	0	20	0	0	0	100	0	0	60	0	10	0	30
C & R Asphalt, LLC - Lexington, KY	22	80	12	1	0	7	0	0	2	87	11	0	72	1	16	11	0
C & L Sweeper Services - Jackson, NJ	44	17	1	3	64	4	11	1	6	92	1	0	93	5	1	0	1
Caldwell Paving - Charleston, TN	57	90	10	0	0	0	0	10	10	60	20	0	60	10	10	20	0
Clean Sweep, Inc. - Baker, LA	25	0	5	11	64	17	3	0	15	85	0	0	79	10	11	0	0
Collegiate Sealers & Paving - Chantilly, VA	27	45	53	2	0	0	0	0	0	5	95	0	2	0	3	95	0
Connecticut Sealcoating - Bethlehem, CT	8	15	15	0	0	10	60	0	70	20	10	0	20	60	0	20	0
Crane Sealcoating - Amsterdam, NY	14	0	100	0	0	0	0	0	4	31	65	0	31	4	5	60	0
Curtis Clean Sweep, Inc - Boise, ID	27	0	20	31	12	8	29	30	27	43	0	0	40	57	3	0	0
D & G Sealcoating and Striping - Fort Myers, FL	14	0	66	11	0	14	9	0	45	55	0	0	31	0	65	0	4
Daniel B. Krieg, Inc. - Harrisburg, PA	82	47	5	0	0	0	48	47	0	5	0	48	50	50	0	0	0
DH Striping Company - Oviedo, FL	11	0	29	71	0	0	0	0	10	90	0	0	98	0	2	0	0
Dominion Paving & Sealing - Herndon, VA	33	39	6	5	0	34	16	0	25	75	0	0	32	0	68	0	0
Driveway Design - Plymouth, MN	38	60	5	0	0	0	35	0	0	25	75	0	20	0	5	75	0
EastCoat Pavement Services - Clinton, CT	10	4	33	12	0	51	0	0	0	99	1	0	80	3	16	1	0
Ellsworth Construction - Tulsa, OK	11	40	5	1	0	5	49	0	30	65	5	0	70	30	0	0	0
Eosso Brothers Paving - Hazlet, NJ	23	42	28	9	0	10	11	0	40	40	5	15	40	2	58	0	0

SEALCOATING 75



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Erickson Asphalt Services - Princeton, MN	25	75	20	0	0	5	0	0	0	25	75	0	0	0	25	75	0
Exterior Maintenance Service, LLC - Nashville, TN	10	3	37	9	0	31	20	0	0	99	1	0	99	0	0	1	0
Finley Asphalt & Sealing, Inc. - Bristow, VA	50	40	3	3	1	43	10	2	20	76	0	2	39	44	15	0	2
Gann Asphalt & Concrete, Inc. - Riverside, MO	20	43	8	3	0	28	18	0	1	99	0	0	79	1	20	0	0
Giordano Construction Incorporated - Houston, TX	15	15	5	5	0	75	0	0	10	90	0	0	70	10	20	0	0
Harding Group - Indianapolis, IN	55	45	10	5	0	10	6	0	5	94	1	0	74	4	21	1	0
Harper Line Striping Inc - Augusta, GA	X	0	65	35	0	0	0	0	0	100	0	0	85	15	0	0	0
Intercounty Paving Co. Inc - Carmel, NY	60	85	10	5	0	0	0	0	10	60	30	0	10	0	65	25	0
Lakeside Paving and Sealing Inc - Carnelian Bay, CA	12	64	22	2	0	12	0	0	0	5	95	0	5	10	5	80	0
M & M Asphalt Maintenance DBA All County Paving - Delray Beach, FL	27	40	23	10	0	23	4	5	60	30	5	0	30	25	25	0	20
M & S Paving And Sealing Inc - South Windsor, CT	34	65	8	0	0	17	10	0	5	95	0	0	55	0	45	0	0
Magic Seal LLC - New York, NY	25	30	70	0	0	0	0	0	0	40	60	0	30	0	10	60	0
Maul Paving - Naperville, IL	15	70	17	5	0	0	8	0	10	90	0	0	80	20	0	0	0
McCormick Works - Mulberry, AR	25	30	30	5	0	25	10	0	15	30	30	25	40	40	10	10	0
Murphy Paving and Sealcoating Inc. - Burr Ridge, IL	20	80	18	2	0	0	0	0	5	90	5	0	65	10	20	5	0
Neff Paving - Zanesville, OH	16	65	15	5	1	10	4	20	30	30	20	0	50	20	20	10	0
O'Leary Asphalt Inc. - Ijamsville, MD	28	40	10	10	0	40	0	0	20	80	0	0	50	0	50	0	0
Parker Line Striping - Dekalb Junction, NY	50	0	10	90	0	0	0	0	0	100	0	0	100	0	0	0	0
PCM Services - Beltsville, MD	23	60	10	20	0	10	0	0	30	70	0	0	80	0	20	0	0
Precision Striping and Sealcoating, Inc. - Blairstown, NJ	29	5	65	25	0	5	0	0	5	65	30	0	50	5	20	25	0
Pro-Pave, Inc - Sterling, VA	15	57	8	3	0	27	5	5	17	67	0	11	62	12	26	0	0
Professional Paving & Concrete Company, Inc - Glen Elyn, IL	31	67	6	2	0	5	20	0	10	80	10	0	75	10	10	5	0
Rabine Group - Schaumburg, IL	30	38	3	3	1	55	0	0	1	96	3	0	91	2	6	1	0
Richards Paving, Inc. - New Castle, DE	43	60	15	5	0	10	0	0	5	55	40	0	60	10	10	20	0
Rose Paving Company - Bridgeview, IL	41	40	8	5	0	22	25	0	0	100	0	0	85	0	6	0	9
Sealcoat King - Racine, WI	2	0	80	10	0	10	0	0	0	30	70	0	30	0	0	70	0
Seal-Kote Corp. - Lombard, IL	X	15	60	12	0	12	1	0	0	65	35	0	55	1	10	34	0
Stripe It Rich, LLC - Omaha, NE	4	0	57	14	0	0	29	0	0	0	0	0	0	0	0	0	0
Stripe-A-Zone - Grand Prairie, TX	65	0	1	95	1	1	2	53	10	35	0	2	30	65	5	0	0
Sundance Striping and Seal Coating, LLC - Memphis, TN	5	42	12	40	0	5	1	0	10	90	0	0	98	0	2	0	0
Sunland Asphalt - Tempe, AZ	36	40	30	5	5	10	10	25	25	30	10	10	25	40	25	0	10
Supreme Metro Corporation - South Plainfield, NJ	17	40	10	1	1	8	40	10	70	20	0	0	45	0	45	0	10
T & N Asphalt Services, Inc - Salt Lake City, UT	18	13	40	28	1	18	0	0	1	97	2	0	90	0	9	1	0
U.S. Pavement Services - Woburn, MA	30	70	18	5	0	7	0	0	0	98	2	0	85	5	8	2	0
United Paving Company - Corona, CA	15	40	20	10	5	25	0	15	25	50	5	5	30	30	40	0	0
Yeager Asphalt Inc - Carrollton, MI	37	82	16	2	0	0	0	0	5	30	65	0	22	3	20	55	0